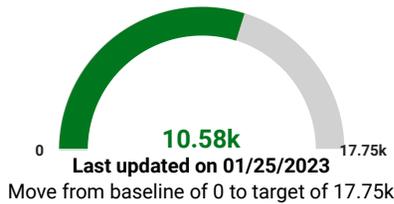
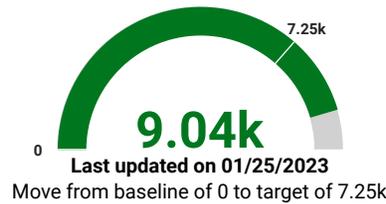


Strategic Enrollment Management - AY 2023

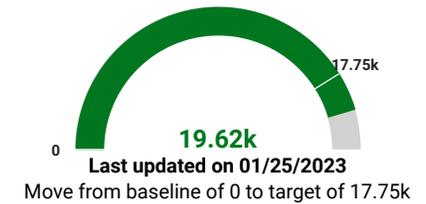
SEM - Fall 2022 Credit Hours



SEM - Spring 2023 Credit Hours



SEM - AY2023 Total Credit Hours



Strategic Enrollment Management - AY 24

Admissions Funnel: Fall 2021 - Fall 2023 YoY

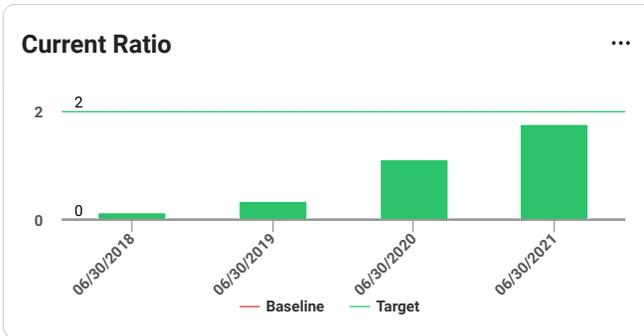


	Fall 2021	Fall 2022	YoY +/-	Fall 2023 (Yr End Projection)	YoY +/-
Applications	1729	1957	+13%	2102	+7%
Admits	1029	1333	+29%	1472	+10%
Confirmations	489	656	+34%	736	+12%
Registrations	385	471	+22%	523	+11%

Admissions Funnel: Fall 2021 - Fall 2023

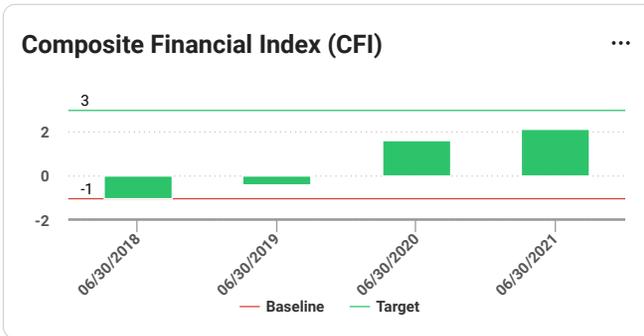


Sustainability in Operations



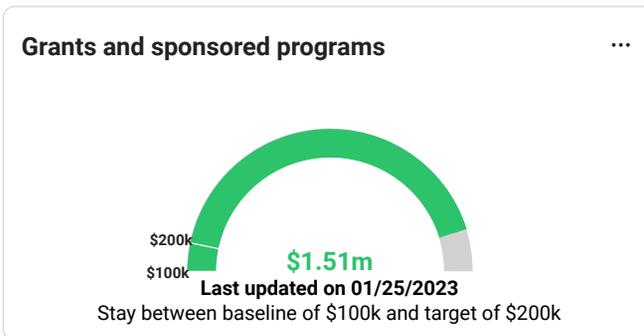
Current Ratio

FY 18: 0.14
 FY 19: 0.36
 FY 20: 1.13
 FY 21: 1.77
 FY 22: N/A

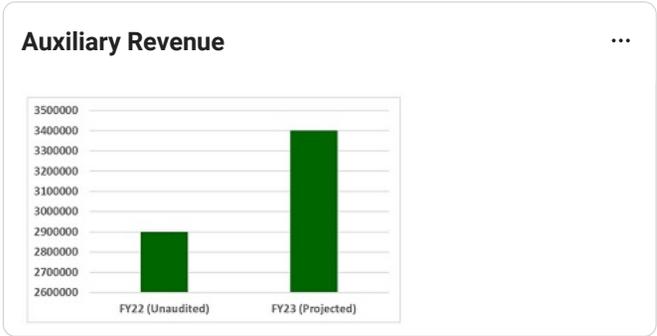


CFI

FY 18: -1.0
 FY 19: -0.4
 FY 20: 1.6
 FY 21: 2.1
 FY 22: N/A



- #### Funded Grants
- \$300K: DOJ, Office of Violence Against Women
 - \$5K: Anthem
 - \$130K: VSU-PHI (COVID \$)
 - \$270K: VSU-PHI (In-kind Match)
 - \$700K: COVID Traumatized Students



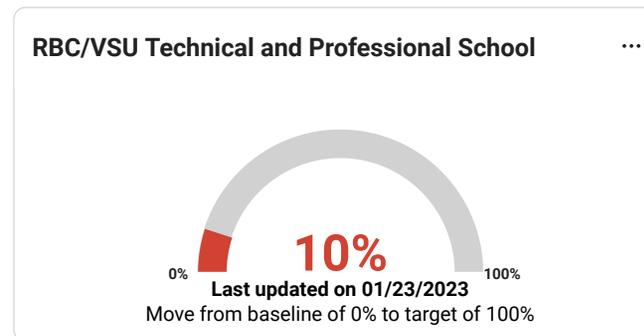
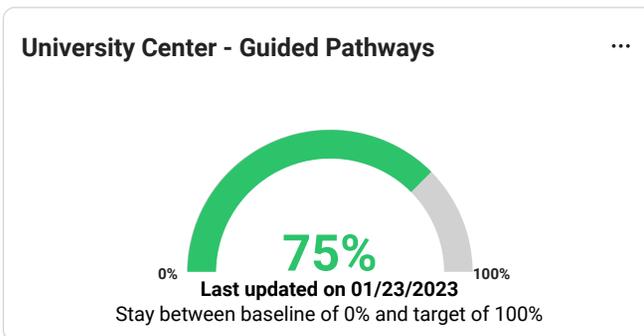
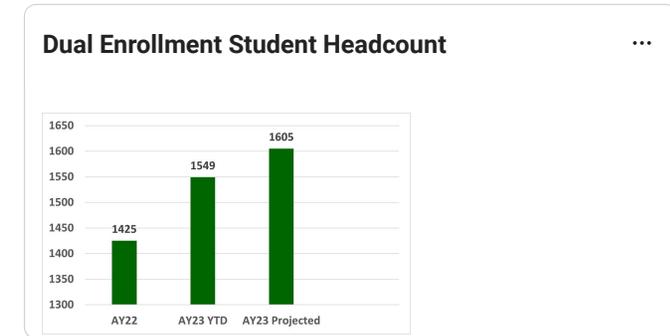
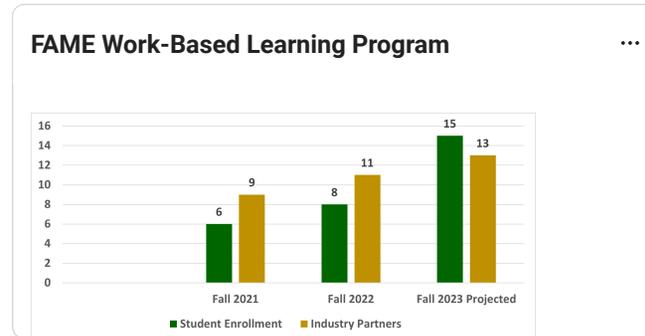
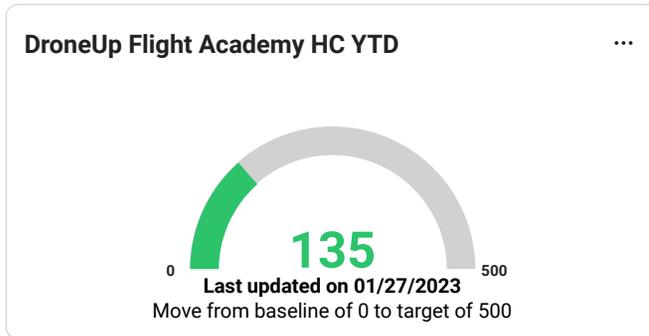
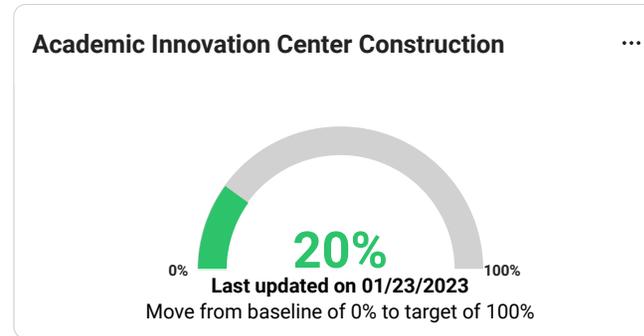
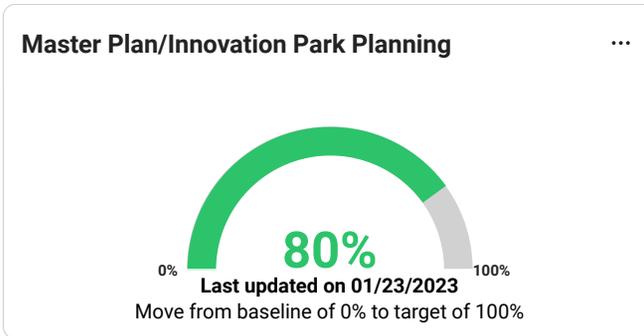
Auxiliary Capital - FY23

Key FY23 Partners:

- VSU - student housing and dining
- DroneUp - student housing and dining

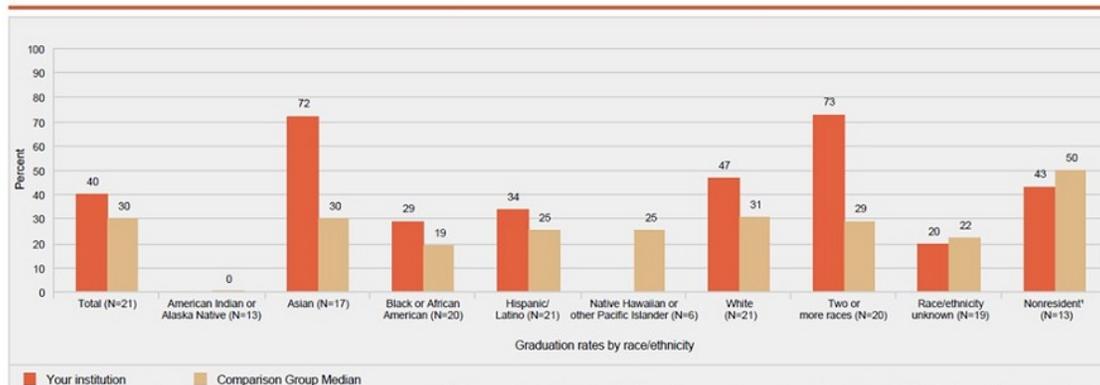
YoY: +17%

RBC Initiatives



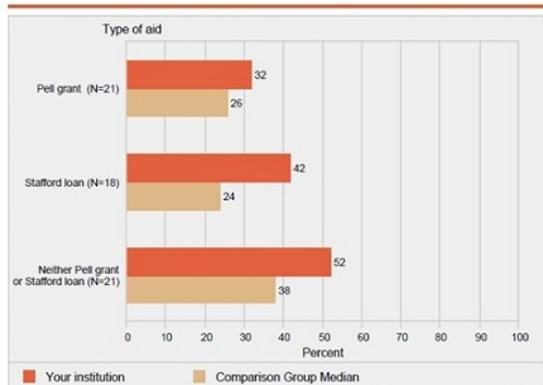
IPEDS January 2023 Data Report: RBC vs Comparison Group - Notable Indicators

Figure 14. Graduation rates of full-time, first-time degree/certificate-seeking undergraduate students within 150% of normal time to program completion, by race/ethnicity: 2018 cohort



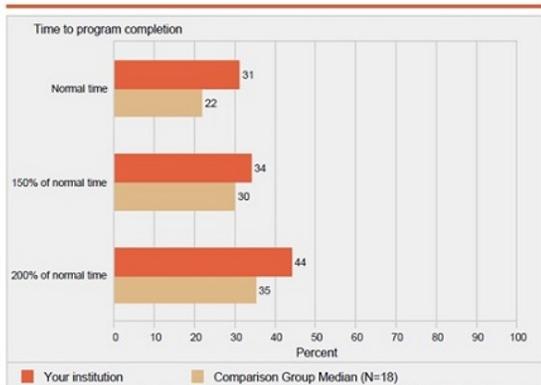
NOTE: For more information about disaggregation of data by race and ethnicity, see the Methodological Notes. The graduation rates are the Student Right-to-Know (SRK) rates. Median values for the comparison group will not add to 100%. N is the number of institutions in the comparison group.
 * The use of Nonresident is for reporting purposes only and does not reflect a change in the collection of data for this category.
 SOURCE: U.S. Department of Education, National Center for Education Statistics, Integrated Postsecondary Education Data System (IPEDS); Winter 2021-22, Graduation Rates survey component.

Figure 15. Graduation rates of full-time, first-time degree/certificate-seeking undergraduate students within 150% of normal time to program completion, by type of aid: 2018 cohort



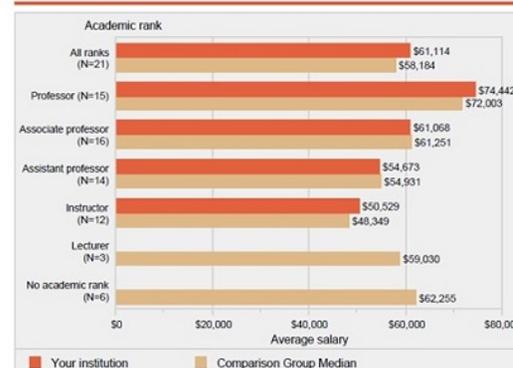
NOTE: Graduation rate cohort includes all full-time, first-time degree/certificate-seeking undergraduate students. Data were collected on those students, who at entry of the cohort, were awarded a Pell Grant and students who were awarded a Subsidized Stafford loan, but did not receive a Pell Grant. Graduation rates are the Student Right-to-Know rates. For more details, see the Methodological Notes. N is the number of institutions in the comparison group.
 SOURCE: U.S. Department of Education, National Center for Education Statistics, Integrated Postsecondary Education Data System (IPEDS); Winter 2021-22, Graduation Rates survey component.

Figure 16. Graduation rates of full-time, first-time degree/certificate-seeking undergraduate students within normal time, and 150% and 200% of normal time to program completion: 2017 cohort



NOTE: The 150% graduation rate is the Student Right-to-Know (SRK) rates; the Normal time and 200% rates are calculated using the same methodology. For details, see the Methodological Notes. N is the number of institutions in the comparison group.
 SOURCE: U.S. Department of Education, National Center for Education Statistics, Integrated Postsecondary Education Data System (IPEDS); Winter 2021-22, 200% Graduation Rates survey component.

Figure 24. Average salaries of full-time non-medical instructional staff equated to 9-months worked, by academic rank: Academic year 2021-22



NOTE: See Methodology Notes for more details on average salary. N is the number of institutions in the comparison group.
 SOURCE: U.S. Department of Education, National Center for Education Statistics, Integrated Postsecondary Education Data System (IPEDS); Spring 2022, Human Resources survey component.